

Julianna M. Butler

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Education

2011 – 2014	Ph.D. in Economics <i>Dissertation Committee: Dr. Christian Vossler (Chair), Dr. Scott Gilpatric, Dr. Michael Price and Dr. Christopher Clark</i>	University of Tennessee
2009 – 2010	M.A. in Economics	University of Tennessee
2004 – 2008	B.A. in Economics (Minor: Mathematics)	Salisbury University

Professional Experience

2014 – Present	Assistant Professor	University of Delaware
2012 – 2013	Teaching Associate	University of Tennessee
2010 – 2014	Research Assistant	University of Tennessee
2008 – 2009	Carrier Sales Representative	Trinity Transport
2006	Intern, R&D Contracting	United States Census Bureau

Working Papers

“What is an Unregulated and Potentially Misleading Label Worth? The Case of ‘Natural’-Labelled Groceries”

with Christian Vossler

“Visualization and Collective Identity in Nonpoint Source Pollution Settings”

with Kent Messer and Jacob Fooks

“A Dynamic Markov Tournament Model of Task Assignment and Up-and-Down Competition for Status”

with Scott Gilpatric and Christian Vossler

“Multi-good Demand in Bidder’s Choice Auctions”

with Jonathan Alevy and Michael Price

Work in Progress

“Optimal Retirement of Collectible Goods”

with Jens Schubert

Teaching

2012 – Present	Government Regulation of Business (6 classes; 10-40 students each)
2012 – Present	Intermediate Microeconomics (10 classes; 10-45 students each)
2015 – Present	Introduction to Microeconomics (8 classes including an Honors section; approx. 50 students each; co-taught sections of 275 each)
2013	Environmental & Natural Resource Policy (1 class; 6 students)

Conference & Other Research Presentations

2015	Behavioral and Experimental Economists of the Mid-Atlantic Conference
2015	Northeast Agricultural and Resource Economics Association and CAES Joint Annual Meeting and Workshop
2015	National Economics Teaching Association Conference
2014	Department of Economics, Rollins College
2014	Department of Economics, University of Mary Washington
2014	Center for Food Safety and Applied Nutrition, U.S. Food and Drug Administration
2014	Economic and Manpower Analysis Division, U.S. Department of Defense
2014	Applied Economics Office, National Institute of Standards and Technology
2013	Department of Economics Greer Seminar Series, University of Tennessee
2012	Economic Science Association Experimental Conference
2012	Department of Economics Brown Bag Workshop, University of Tennessee
2008	National Conference on Undergraduate Research, Salisbury University

Awards

2015	Economist Educators Best in Class Award, Third Place <i>National video and paper competition hosted by Cengage Learning</i>
2013	Allen H. Keally Outstanding Teacher Award <i>College of Business Administration at the University of Tennessee</i>
2012	Bloomberg Master University of Tennessee
2012	Graduate Travel Award University of Tennessee
2011 – 2013	J. Fred and Wilma D. Holly Fellowship University of Tennessee

Service & Professional Activities

2014 – Present	Faculty Mentor, Blue Hen Economics Club, University of Delaware <i>For more information, see www.bhecon.com</i>
2014 – Present	Textbook Reviewer for Cengage, MIT Press, Norton and Pearson <i>Numerous written reviews and live focus group sessions</i>
2012 – Present	Academic Referee <i>Journal of Behavioral and Experimental Economics, Journal of Economic Behavior & Organization, Journal of Economics and Management</i>
2012 – 2013	Student Health Advisory Committee, Grad Student Rep., U of Tennessee
2012 – 2013	Committee on the Campus Environment, Grad Student Rep., U of Tennessee

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