Explore Graduate and MBA Programs at Lerner
umpstart your career. The Lerner MBA and specialized graduate degrees provide sharp focus and deep insights across a broad spectrum of business niches. Gain the right mix of classroom-tested analytical tools and job-ready communication skills and polish.

Choose between applied or analytical degrees. Each highly applicable to employer needs. Each designed to leverage prior education and work experience, and offer a career boost.

Choose from MBA majors and concentrations in relevant and in-demand fields. Or, choose a Lerner specialty master’s in accounting, economics, entrepreneurship and design, finance, hospitality business management, international business or information systems and technology management.

Dual MBA-master’s programs give you exposure to broad management theory and specific industry application.

Lerner is the only business school in Delaware that is AACSB-accredited in both business and accounting, the hallmark of excellence in business education.
Today’s MBA students must gain quantitative and analytical skills, and master their applications — making quick sense of data, and translating it for teams seeking creative business solutions.

The 44-credit Lerner MBA will equip you with this skill set through customizable programs and relevant curricula. You graduate with deeper management knowledge and sharpened instincts. Choose from a number of specialization and format options, all taught in the same collaborative and engaging Lerner MBA environment by top-ranked faculty.

Lerner MBA Areas of Study
Choose a major with the maximum degree of focus for your specific industry or career path, or decide on a concentration that provides for both focused study and the flexibility to choose other elective courses. A dual concentration gives you the opportunity to expand beyond one area of study and requires an additional 3 credits of coursework beyond the 44-credit program.
M.S. in Entrepreneurship and Design

Develop the knowledge, skills and credentials you need to make your idea a reality.

The M.S. in entrepreneurship and design degree draws faculty experts from three colleges — Lerner, Arts & Sciences and Engineering — who are actively engaged with industry leaders, and represent a range of innovative and influential research areas and interests.

Coursework combines the best of entrepreneurship and business principles, design thinking and engineering prototypes and new product development. Engage with seasoned entrepreneurs, access state-of-the-art maker spaces, including the Venture Development Center located right on campus, compete for funding and attend weekly speaker series. Benefit from mentoring and venture support programs, even after graduation.

Career Opportunities
Entrepreneurial careers go beyond your typical job titles and industries to include:
> Innovator and value creator (Research and Development)
> Innovator and value creator (Research and Development)
> Innovator and value creator (Research and Development)
> Innovator and value creator (Research and Development)
> Designer
> Team builder/leader/connector
> Business developer/growth hacker
> Social entrepreneur
> Pioneers who make new jobs that don’t exist yet

M.S. in Information Systems and Technology Management

The hybrid talent that employers need is someone who can both master technology and manage teams. Combine technical expertise, leadership and communication skills to effectively administer information technology and achieve business goals.

The master’s in information systems and technology management will enhance your understanding of data analytics and business intelligence, data management, systems analysis and implementation, telecommunications and networks, information technology project management and more.

Move into a senior technology-centered role in your company or organization, or prepare for a variety of career options as an IT consultant, an information systems analyst, an IT project manager, a business analyst, or work in business intelligence and data analytics.

STEM APPROVED
The Lerner M.S. in Information Systems and Technology Management qualifies as a STEM (Science, Technology, Engineering, Math) OPT (Optional Practical Training) program. This allows international students in a technical field to apply for a 17-month extension to their OPT period.
GLOBAL OPPORTUNITY.

M.S. in International Business

As the global economy grows and deepens, a grasp of international business can set you apart in emerging and high-growth organizations.

Lerner’s master of science in international business is offered online and on campus. It provides a firm grounding in the theoretical and practical application of knowledge and skills in international accounting and finance, marketing and human resources management.

Prepare to play a larger strategic, financial and managerial role in the global business arena. Learn frameworks and case studies that will help you to spot trends and weigh opportunities. Gain valuable skills for adapting to cultural differences in the workplace and the marketplace.

You’ll emerge a smarter negotiator, a more agile manager and a more confident quantitative analyst.

Your new mix of quantitative tools and broad professional preparation — leadership, ethics, cross-cultural talent acquisition — will remain highly sought after in a number of careers: multinational manufacturers, consulting firms, international nongovernmental organizations (NGOs), technology companies, large banks and financial services firms, import/export corporations and transportation industries, including travel and shipping.

You joined the hospitality industry because it is exciting, creative, fulfilling and provides great opportunity for career advancement.

You earn a master’s degree in hospitality business management to enjoy a direct and positive impact in making travel, restaurants and industry better, smarter and more productive.

Whether you want to work for some of the largest lodging, restaurant or entertainment brands in the world, or start your very own, the master of science in hospitality business management provides you with the perfect blend of analytic inquiry, management and customer service expertise and experiential learning.

Build these skills while staying ahead of change and disruption in the hospitality industry. Learn what it means to seek greater market share, utilize emerging technology and claim niche markets.

6-WEEK ADVANCED LODGING PRACTICUM

Held at the Courtyard Newark at the University of Delaware, this experience-driven learning course gives you insight into the day-to-day operations of a full-service hotel. Learn a general manager’s duties at the financial, operational and strategic levels — including front desk operations, reservations, revenue management, marketing, guest services, security, executive housekeeping and night auditing.

M.S. in Hospitality Business Management
M.S. in Accounting

There will always be a need for sharp thinkers who can understand the complexities of accounting. Take this understanding a step further, advancing your studies in each of the major areas of accounting, as well as supporting fields of finance and quantitative methods.

Prepare for a leadership role in an accounting career, such as public accounting, information systems consulting, industry, finance or government. Or prepare for further study in a Ph.D. program leading to a career in an academic setting.

Learn from expert Lerner faculty, whose research areas include corporate disclosure and financial reporting issues, domestic and international financial reporting, tax law, compensation, voluntary disclosure, corporate governance, decision-making in accounting and auditing settings and more.

The accounting master’s degree provides the flexibility to pursue part-time or full-time study.

M.S. in Finance

In Lerner’s innovative master of science in finance program, you’ll acquire specialized analytical knowledge and gain a competitive edge for careers across all industry sectors in the multifaceted field of finance.

With the help of Lerner’s distinctive tools, instruction and other unique opportunities, you’ll gain critical thinking skills and expertise in up-to-the-minute business practices. Students also utilize our Trading Center, designed to replicate Wall Street trading floors, for hands-on training with real-time financial data feeds.

From Wall Street to Main Street, prepare to excel in corporate finance, investment banking, investment research, private wealth management, advisory services and consulting, or in business centers around the world.

Choose between flexible format options, including a one-year intensive accelerated program, full-time, or a limited part-time program.

“Their students graduate and get on the job, we get fantastic feedback from employers: flexibility, initiative, knowing how to get the job done, knowing how to work to completion. They hit the job as professionals and people are very impressed with their performance.”

>Finance Professor

MARKET OPPORTUNITY.
DATA OPPORTUNITY.

An increasingly data-driven world requires economists with quantitative skills and experience analyzing empirical research.

By choosing Lerner, you choose to network with top economists through frequent lecture series and events. You learn from and work with more than 25 faculty whose research accomplishments, published work and teaching interests cover every facet of economics. Delve into what makes markets work through five distinct graduate economics programs:

M.A. in Economics

Combine traditional economics coursework with specialty niche areas, such as agriculture, business administration, operations research, energy policy or urban affairs. A natural complement to interdisciplinary interest in law, public policy, environmental science, public health, statistics and more.

Ph.D. in Economics

Applied research skills are increasingly in demand in consulting, business, government and academia. Specialize in development, health, industrial organization, labor, macroeconomics, monetary policy and more.

M.A. in Economics and Applied Econometrics

Prepare to apply economic analysis to any situation, as econometrics turns theoretical models into useful tools for economic policy-making, with a balance of diverse applied courses and core econometric theory.

M.A. in Economics and Entrepreneurship for Educators

This program is specifically designed for educators who want to become master teachers of economics and entrepreneurship. It lays a solid foundation in economic theory and builds a set of strategies and methods for teaching economics, entrepreneurship and personal finance to students of various age groups.

Ph.D. in Financial Services Analytics (FSAN)

Lerner’s Ph.D. in Financial Services Analytics, a first of its kind interdisciplinary program, attracts students with high quant skills who want to advance data-driven decision-making tools and technologies. The scientific curriculum builds upon the research and educational strengths of Lerner College and the College of Engineering, and faculty from business administration, economics, finance, management information systems, computer science, electrical engineering, mathematics and statistics.

The doctorate in FSAN brings data analytics methods and non-traditional data sources to bear on issues important to the financial services industry, which differentiates it from programs in both financial engineering and finance.

Corporate-sponsored internships offer opportunities to apply analytics tools to real-world challenges. Conferences and research seminars provide access to provocative thinkers from industry and academia. Graduates are researchers and professionals who play key roles in teams that bridge the financial services industry and data and operational sciences.
Lerner graduate programs are your opportunity to expand your career options and enhance your earning power. Learn in a number of platforms from top-ranked faculty with years of business experience.


That’s the Lerner difference — what we call Opportunity, Inc.

90% of Lerner students secure employment by their graduation

$90,000+
Lerner graduates’ average starting salary is $90,291.

92% of all students rated their overall experience within the Lerner Graduate and MBA programs as excellent or good.

30,000+
Join an alumni network of more than 30,000 who enjoy careers in some of the world’s top firms.

Top Employers