

SAUL D. HOFFMAN

Personal Information

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Date of Birth: February 13, 1949

Current Positions

Professor, Department of Economics, University of Delaware
Core Faculty Associate, Program in Women's Studies, University of Delaware
Member, Research Advisory Panel, National Campaign to Prevent Teen Pregnancy

Previous Employment

2001-2012 Chair, Department of Economics, University of Delaware
1990- Professor of Economics, University of Delaware
1982-1990: Associate Professor of Economics, University of Delaware
1977-1982: Assistant Professor of Economics, University of Delaware

Education

Ph.D., Economics, University of Michigan, 1977
M.A., Economics, University of Michigan, 1975
M.U.P., University of Michigan, 1973
B.A., University of Pennsylvania, 1971

Areas of Specialization

Labor Economics
Women and the Economy / Economics of the Family
Economics of Welfare and Poverty

Publications

Articles in Refereed Journals

1. "Are the Effects of Minimum Wage Increases Always Small? A Re-Analysis of Sabia, Burkhauser, and Hansen," *Industrial and Labor Relations Review*, forthcoming.
2. "Geography and Gender: Variation in the Gender Earnings Gap Across U.S. States," *Social Science Quarterly*, May, 2014 (on-line pre-print).
3. "Employment Effects of the 2009 Minimum Wage Increase: New Evidence from State-Based Comparisons of Workers by Skill Level," *The B.E. Journal of Economic Analysis and Policy*, (Contributions) Vol. 14, No. 3, pp. 695-721, July, 2014.
4. "Wage Inequality and the Labor Market Impact of Economic Transformation: Croatia, 1970-2008" (with Ivo Bicanic and Oriana Vukoja), *Economic Systems*, Vol. 36, Issue 2, Pages 206–217, June 2012.
5. "Revisiting Marshall's Third Law: Why Does Labor's Share Interact with the Elasticity of Substitution to Decrease the Elasticity of Labor Demand?" *Journal of Economic Education*, Vol. 40, No. 4, pp. 437-445, 2009.
6. "Women and Work: The Changing Impact of Marriage and Children on Women's Labor Force Participation," *Monthly Labor Review*, February, 2009, pp. 3-14.
7. "NJ and PA Once Again: What Happened to Employment When the PA-NJ Minimum Wage Differential Disappeared?" (with Diane Trace), *Eastern Economic Review*, Vol. 35, No 1, pp. 115-128, 2009.
8. "A Good Policy Goes Bad: The Strange Case of the Non-Refundable State EITC," *State Tax Notes*, Vol. 44, No. 8, pp. 551-558, May 21, 2007.
9. "Marriage Tax Relief in the Earned Income Tax Credit: EGTRRA 2001 and Beyond," *Tax Notes*, Vol. 104, No.9, 935-942, Aug 30, 2004.
10. "Getting Back to the Earned Income Tax Credit: A Reform to Support Work and Marriage" (with Laurence S. Seidman), *Tax Notes*, Vol. 100, No.11, 1429-1436, Sept. 15, 2003.
11. "Tax Cuts and Tax Reform – Let's Fix the EITC" (with Laurence S. Seidman), *Indicators – The Journal of Social Health*, Vol. 2, No. 2, pp. 64-84, 2003.
12. "The Earned Income Tax Credit and the Child Tax Credit Under the Tax Act of 2001" (with Laurence S. Seidman), *Tax Notes*, Vol. 92, Number 4, July 23, 2001.
13. "AFDC Benefits and Non-Marital Births to Young Women" (with E. Michael Foster), *The Journal of Human Resources*, Vol. 35, (2), Spring, 2000.
14. "The Effect of Neighborhood Characteristics on Young Adult Outcomes: Alternative Estimates" (with Robert Plotnick), *Social Science Quarterly*, Vol. 80, No.1, pp. 1-18, 1999.
15. "Teen Childbearing Isn't So Bad After All ... or Is It? — A Review of the New Literature on the Consequences of Teen Childbearing," *Family Planning Perspectives*, Vol. 30, # 5, pp. 236-239, 1998.
16. "Daycare Quality and Regulation: A Queuing-Theoretic Approach" (with James Mulligan), *Economics of Education Review*, Vol. 17 (1): 1-13, 1998.

17. "Non-Marital Childbearing in the Post-Teen Years: The Economic Status of the Women and their Children" (with E. Michael Foster and Damon Jones), *Journal of Marriage and the Family*, Vol. 60, No.1: 163-175, 1998.
18. "Non-Marital Births and Single Mothers: Cohort Trends in the Dynamics of Non-Marital Childbearing" (with E. Michael Foster), *The History of the Family*, Vol. 2 (3), 1997.
19. "Non-Marital Childbearing Among Non-Teens: Economic Status and its Correlates" (with E. Michael Foster), *Family Planning Perspectives*, May/June 1997.
20. "Non-Marital Childbearing in the 1980s: Assessing the Importance of Older Women" (with E. Michael Foster), *Family Planning Perspectives*, May/June 1996.
21. "The Effect of Divorce on Inter-generational Transfers: New Evidence" (with Frank F. Furstenberg, Jr. and Laura Shrestha), *Demography*, August, 1995.
22. "The Role of Incomes, Wages, and AFDC Benefits on Marital Disruption," (with Greg J. Duncan), *The Journal of Human Resources*, Winter, 1995.
23. "Discrete Choice Logit Models: Testing the IIA Property" (with Junsen Zhang), *Sociological Methods and Research*, Vol. 22, No. 2, November, 1993.
24. "Re-evaluating the Costs of Teenage Childbearing: Response to Geronimus and Korenman" (with E. Michael Foster and Frank F. Furstenberg, Jr.), *Demography*, May, 1993.
25. "Re-evaluating the Costs of Teenage Childbearing" (with E. Michael Foster and Frank F. Furstenberg, Jr.) , *Demography*, Feb., 1993.
26. "Welfare Benefits, Economic Opportunities, and Out-of-Wedlock Births Among Black Teenage Girls" (with Greg J. Duncan), *Demography*, November, 1990.
27. "Teenage Welfare Receipt and Subsequent Dependence Among Black Adolescent Mothers" (with Greg J. Duncan), *Family Planning Perspectives*, January / February, 1990.
28. "What Are the Economic Consequences of Divorce?" (with Greg J. Duncan), *Demography*, November, 1988.
29. "A Comparison of Choice-Based Multinomial and Nested Logit Models: The Family Structure and Welfare Use Decisions of Divorced or Separated Women" (with Greg J. Duncan), *Journal of Human Resources*, Fall, 1988.
30. "Multinomial and Conditional Logit Discrete Choice Models in Demography" (with Greg J. Duncan), *Demography*, August, 1988. Reprinted in Quantitative Social Science, edited by Jacqueline Scott and Yu Xie, Sage Publications, 2005.
31. "The Use and Effects of Welfare: A Survey of Recent Evidence" (with Greg J. Duncan), *Social Service Review*, June, 1988.
32. "Welfare Dependence Within and Across Generations" (with Greg J. Duncan and Martha S. Hill), *Science*, January 29, 1988.
33. "Welfare Dynamics and the Nature of Need" (with Greg J. Duncan), *The Cato Journal*, Vol. 6, No. 1, Spring/Summer, 1986.
34. "A Reconsideration of the Economic Consequences of Marital Dissolution" (with Greg J. Duncan), *Demography*, Vol. 22, No. 4, 1985.
35. "Black-White Differences in Returns to Higher Education: Evidence from the 1970's," *Economics of*

Education Review, Vol. 3, No. 1, 1984.

36. "Selectivity Bias in Male Wage Equations: Black-White Comparisons" (with Charles R. Link), *The Review of Economics and Statistics*, Vol. LXVI, No. 2, 1984.
37. "A New Look at the Causes of the Improved Economic Status of Black Workers" (with Greg J. Duncan), *Journal of Human Resources*, Spring, 1983.
38. "Race and Sex Differences in On-the-Job Training," *Monthly Labor Review*, July, 1981.
39. "The Incidence and Wage Effects of Over-Education" (with Greg J. Duncan), *Economics of Education Review*, Winter, 1981.
40. "Black-White Life-Cycle Earnings Differences and the Vintage Hypothesis: A Longitudinal Analysis," *American Economic Review*, December, 1979.
41. "On-the-Job Training and Earnings Differences by Race and Sex" (with Greg J. Duncan), *The Review of Economics and Statistics*, November, 1979.
42. "Marital Instability and the Economic Status of Women," *Demography*, February, 1977. Reprinted in David H. Olsen and Nancy Dahl (eds.), *Inventory of Marriage and Family Literature*, Vol. V, University of Minnesota Press, 1978.

Books and Monographs

1. Women and the Economy: Family, Work, and Pay, 3rd Edition, (with Susan L. Averett). Palgrave MacMillan, forthcoming, November, 2015.
2. Women and the Economy: Family, Work, and Pay, 2nd Edition, (with Susan L. Averett). Boston, MA: Pearson Addison Wesley, January, 2010.
3. Kids Having Kids: Economic Costs and Social Consequences of Teen Pregnancy, Second Edition, (with Rebecca A. Maynard, eds.), Washington, DC: The Urban Institute Press, 2008.
4. By the Numbers: The Public Costs of Teen Childbearing. Washington: National Campaign to Prevent Teen Pregnancy, October, 2006.
5. Women and the Economy: Family, Work, and Pay (with Susan L. Averett). Boston, MA: Addison Wesley, 2005.
6. Helping Working Families: The Earned Income Tax Credit (with Laurence S. Seidman). Kalamazoo: The W. E. Upjohn Institute for Employment Research, 2003.
7. The Earned Income Tax Credit: Anti-Poverty Effectiveness and Labor Market Effects (with Laurence S. Seidman). Kalamazoo: The W.E. Upjohn Institute for Employment Research, 1990.
8. Labor Market Economics, Englewood Cliffs, NJ: Prentice-Hall, 1986. (Chinese language edition, 1989).

Chapters in Books

1. "Trends in Fertility and Sexual Activity Among U.S. Teenagers" and "Updated Estimates of the Consequences of Teenage Childbearing for Mothers" in Saul D. Hoffman and Rebecca A. Maynard (eds.) Kids Having Kids: Economic Costs and Social Consequences of Teen Pregnancy, Second Edition.

Washington, DC: The Urban Institute Press, 2008.

2. "Consequences of Teen Childbearing for the Life Chances of Children, 1979–2002" and "Consequences of Teen Childbearing for Incarceration among Adult Children: Updated Estimates through 2002" (both with Lauren S. Scher) in Saul D. Hoffman and Rebecca A. Maynard (eds.) Kids Having Kids: Economic Costs and Social Consequences of Teen Pregnancy, Second Edition. Washington, DC: The Urban Institute Press, 2008.
3. "The Costs of Adolescent Childbearing" (with Rebecca A. Maynard) in Saul D. Hoffman and Rebecca A. Maynard (eds.) Kids Having Kids: Economic Costs and Social Consequences of Teen Pregnancy, Second Edition. Washington, DC: The Urban Institute Press, 2008.
4. "The Young And The Not Quite So Young: Age Variation in the Impact of AFDC Benefits on Non-Marital Childbearing" (with E. Michael Foster), in Out of Wedlock, Lawrence Wu and Barbara Wolfe, editor. New York: Russell Sage Press, 2001.
5. "Welfare: A Special Report," The World Book Year Book, 1995, January, 1996.
6. "Teenage Underclass Behavior and Subsequent Poverty: Have The Rules Changed?" (with Greg J. Duncan), in Paul E. Peterson and Christopher Jencks (eds.), The Urban Underclass. Washington: The Brookings Institution, 1991.
7. "Economic Consequences of Marital Instability" (with Greg J. Duncan), in Martin David and Timothy Smeeding (eds.), Horizontal Equity, Uncertainty, and Economic Well-Being. Chicago: University of Chicago Press, 1985.
8. "Comment on Chapters By Blau and Datcher," in Labor Economics: Modern Views, edited by William A. Darity, Jr., Boston: Martinus Nijhoff, pp. 241-256, 1984.
9. "The Dynamics of Work Hours, Unemployment, and Earnings" and "Recent Trends in the Relative Earnings of Black Men," (with Greg J. Duncan) in Years of Poverty, Years of Plenty, Ann Arbor: Institute for Social Research, 1984.
10. "Dynamics of Wage Growth" (with Greg J. Duncan), in Five Thousand American Families, Vol. IX, Ann Arbor: Institute for Social Research, 1981.
11. "Black-White Earnings Differences Over the Life-Cycle," "Training and Earnings" (with Greg J. Duncan), and "The Economic Value of Surplus Education" (with Greg J. Duncan), in Greg J. Duncan and James N. Morgan (eds.), Five Thousand American Families, Vol. IV, Ann Arbor: Inst. for Social Research, 1978.
12. "Patterns of Change in Individual Earnings," in Greg J. Duncan and James N. Morgan (eds.), Five Thousand American Families, Vol. V, Ann Arbor: Institute for Social Research, 1977.
13. "Husbands, Wives, and Divorce" (with J. Holmes) and "Income Inequality" (with N. Podder), in Greg J. Duncan and James N. Morgan (eds.), Five Thousand American Families, Vol. IV, Ann Arbor: Institute for Social Research, 1976,

Other Publications

1. "Then and Now– The Earned Income Tax Credit," (with Laurence S. Seidman), *Employment Research*, The W. E. Upjohn Institute for Employment Research, January, 2003.
2. "Reforming the EITC" (with Laurence S. Seidman) *National Tax Association Papers and Proceedings*, 2002.
3. Book Review (invited), A Treatise on the Family, Gary S. Becker, *Journal of Marriage and the Family*, Vol. 62 (3), Aug. 2000.
4. "Could It Be True After All? AFDC Benefits and Non-Marital Births to Young Women," Poverty Research News, Joint Center for Poverty Research, Spring, 1997.
5. Book Review, What Money Can't Buy by Susan E. Mayer, *Contemporary Sociology*, November, 1997.
6. Book Review, Lone Parenthood: An Economic Analysis by John F. Ermisch, *Journal of Economic Literature*, March, 1993.
7. "Patterns of Welfare Dependency," "Correlates of Welfare Receipt and Dependency," and "Directions for Future Research" in Kevin Hopkins, (ed.), Welfare Dependency: Behavior, Culture, and Public Policy, U.S. Dept. of Health and Human Services, 1987.
8. "Divorce and Economic Well-Being: The Effects on Men, Women, and Children," *Delaware Lawyer*, Vol. 5, No. 4, Spring, 1987.

Working Papers and Work in Progress

1. "Financial System Development and Economic Growth in Transition Economies: New Empirical Evidence from the CEE and CIS Countries," with Laura Cojocaru, Evangelos Falaris, and Jeffrey Miller, December, 2014.
2. "The Demise of Shot-Gun Marriages and the Rise of Non-Marital Births: A Minor Revision and Major Reinterpretation of the Akerlof-Yellen-Katz Model," October 2014.
3. "State Minimum Wage Changes and the Employment of Low-Wage Workers: New Evidence from 2011-2014," (with Wai-Kit (Ricky) Shum), September, 2014.

Opinion Pieces

1. "Affordable Care Act Due For a Checkup," *News Journal* and *Delawareonline.com*, Wilmington DE, October 9, 2014.
2. "Increasing the Minimum Wage: Not Perfect, but a Useful Step," *News Journal* and *Delawareonline.com*, Wilmington DE, March 23, 2014.
3. "Obamacare Critics Misrepresenting 'Job Killer' Claim," *News Journal* and *Delawareonline.com*, Wilmington DE, February 20, 2014.
4. "Use Wage Hike, EITC To Help Delawareans," *News Journal* and *Delawareonline.com*, January 14, 2014 and *DelawareNewsZap.com*, January 20, 2014.
5. "Strengthening the Middle Class in a Skills-Based Economy," *News Journal* and *Delawareonline.com*, December 12, 2013
6. "Despite Problems, Two and a Half Cheers for Obamacare," *News Journal* and *Delawareonline.com*

November 25, 2013.

7. "Obamacare Needs To Be Strengthened, Not Defunded," *News Journal and Delawareonline.com*, October 16, 2013.
8. "To not see health care as a right is 'un-American,'" *News Journal and Delawareonline.com*, September 14, 2013.
9. "Family, friends are real faces of health care reform," *News Journal and Delawareonline.com*, August 19, 2013.
10. "Deficits, Debt, Spending – Myths and Misconceptions," *News Journal and Delawareonline.com*, May 14, 2013.
11. "Only One Budget Trims Costs and Brings in Revenues," *News Journal and Delawareonline.com*, April 25, 2013.
12. "GOP is now the party of fiscal irresponsibility," *News Journal and Delawareonline.com*, September 29, 2012.
13. "Republicans offer nothing on health care reform," *News Journal and Delawareonline.com*, July 29, 2012.
14. "Romney's business logic racks up zeroes," *News Journal and Delawareonline.com*, March 29, 2012
15. "Adding jobs is the immediate problem" (with Laurence S. Seidman), *News Journal and Delawareonline.com*, Dec. 5, 2011.
16. "Herman Cain's 9-9-9 Policy is Morally Reprehensible," *News Journal and Delawareonline.com*, Oct. 20, 2011.
17. "On deficit reduction, House Republicans are being irrational," *News Journal*, Feb. 23, 2011.
18. "Tea partiers' critique shows contempt for facts," *News Journal*, October 14, 2010.
19. "Teen Pregnancy Part II: What Sarah Palin Should Have Said," *News Journal*, October 11, 2008.
20. "The Earned Income Tax Credit is Great – Now Let's Improve Delaware's Program" (with Eleanor Craig), *News Journal*, March 16, 2007.
21. "Earned income credit works for poor families" (with Tai Olowolafe), *News Journal*, April 10, 2005.

External Funding

1. "Determinants of Long Term Changes in Croatian Wage Inequality and Wage Differentials 1965-2009," U.S. Dept of State, Title VIII Program, 06/01/2009-09/01/2010.
2. "Adding It Up: The Public and Private Costs of Teen Childbearing," (with National Campaign to Prevent Teen Pregnancy), W.T. Grant Foundation 9/1/05-12/31/07.
3. "The Socio-Economic Consequences of Teenage Childbearing: A Critical Re-Appraisal and Empirical Re-Examination," W .T. Grant Foundation and C. S. Mott Foundation, 7/1/00-12/31/02.
4. "The Earned Income Tax Credit – An Exposition and Evaluation," (with Laurence S. Seidman), W.E. Upjohn Institute for Employment Research, 7/1/00 -9/30/01.
5. "The Effect of AFDC Benefits on Non-Marital Childbearing" (with E. Michael Foster), Joint Center for Poverty Research, Northwestern University/University of Chicago, July, 1996.
6. "Non-Teen Non-Marital Childbearing: A Demographic and Economic Analysis," (with E. Michael

Foster), Smith-Richardson Foundation, July, 1994.

7. "Inter-generational Transfers of Time and Money." Boettner Institute of Financial Gerontology, University of Pennsylvania, May, 1993.
8. "Re-evaluating the Socio-economic Effects of Teenage Childbearing" (with Frank F. Furstenberg, Jr.). The Commonwealth Foundation, 1991.
9. "Economic Analysis of Marriage, Divorce, and Welfare Receipt" (with Greg J. Duncan). National Institute of Child Health and Human Development, 8/01/87 - 7/31/90.
10. "Evaluating the Anti-Poverty Effectiveness and Labor Market Effects of the Earned Income Tax Credit" (with Laurence S. Seidman). W.E. Upjohn Institute for Employment Research, 7/1/88 - 9/15/89.
11. "Welfare Receipt and Individual Preferences." Institute for Research on Poverty, University of Wisconsin-Madison, Small Grants Program, 7/1/87 -6/30/88.
12. "Economic Incentives and the Choice of Marital Status" (with Greg J. Duncan). National Institute of Child Health and Human Development, 9/15/84 - 8/31/86.
13. "Hospital Vacancies and the Labor Market for Nurses" (with Charles R. Link). Robert Wood Johnson Foundation 7/1/84 - 1/15/85.

Selected Presentations

1. "Microeconomics and Public Policy," Leadership Delaware, February 17, 2014.
2. "Employment Effects of the 2009 Minimum Wage Increase: Evidence from State Comparisons of At-Risk Workers," Lafayette College, April 29, 2011.
3. "Family, Work, and Pay: A Century of Change in the Economic Lives of Women (And the People They Live With)," ALLSTEL Invited Lecture, UD Academy of Lifelong Learning, Rehoboth, DE, June 4, 2010
4. "The Real Costs of Teen Motherhood," Thursday's Child Policy Forum on American's Children and Youth, co-sponsored by the Urban Institute and Chapin Hall, University of Chicago, October, 2008.
5. "The Consequences of Teenage Childbearing for Mothers and Their Spouses: Updated Estimates," Annual Research Conference of Association for Public Policy and Management, Washington, D.C., November, 2007.
6. "Revising the EITC," National Tax Association Annual Meeting, Baltimore, MD, November, 2001.
7. "Out-of-Wedlock Births, Teen Sex, and Welfare Reform: What Do We Know? What Do We Need to Know?" Annual Research Conference of the Association of Public Policy, Analysis, and Management in Washington, D.C., November, 2001.
8. "Teen Childbearing and Teen Childbearers: Prospects, Perspectives, and Policies," University of Delaware, College of Human Resources, Education, and Public Policy, April, 1999.
9. "Teen Childbearing Isn't So Bad After All ... or Is It? — A Review of the New Literature on the Consequences of Teen Childbearing," University of Delaware Research on Women Seminar Series, September, 1998; University of Delaware, School of Education Colloquium Series, November, 1998; George Washington University Demography and Economics Seminar, March, 1999.

10. "Research Implications" at Conference "Synthesizing the Results of Demonstration Programs for Teen Mothers," University of Chicago/Northwestern University Joint Poverty Center, Chicago, IL, Nov 13-14, 1997.
11. "Could It Really Be True? AFDC Benefits and Non-Marital Births." University of Chicago, Harris School of Public Policy, Oct. 1996; Population Association of America Annual Meeting, Washington, DC, March, 1997; Colby College, April, 1997; University of Maryland, Baltimore County, Oct. 1997.
12. "Welfare Reform: Where Are We Heading?" University of Delaware Research on Women Seminar Series, September, 1996; Colby College, April, 1997.
13. "Non-Marital Childbearing Among Non-Teens: Economic Status and Its Correlates" and "Cohort Trends in Non-Marital Childbearing: A Life-Cycle Perspective," Population Association of America Annual Meeting, New Orleans, LA, May, 1996.
14. "The Dynamics of Non-Marital Childbearing," Dept. of Population Dynamics, Johns Hopkins University, Feb. 1996.
15. "Re-evaluating the Socio-economic Effects of Teenage Childbearing," Population Association of America Annual Meeting, Denver, CO, April, 1992. Also presented at Research Conference on Consequences of Teenage Childbearing, NICHD, Bethesda, MD, May, 1992 and Office of Population Research, Princeton University, Dec. 1991.
16. "Black Teenage Childbearing and Its Economic Consequences," University of Delaware Research on Racism Seminar Series, April, 1991.
17. "Marriage and Welfare Use Among Young Women: The Role of Economic Opportunities and Neighborhood Characteristics," Population Association of America Annual Meeting, Washington, D.C., March, 1991.
18. "The Effect of AFDC Benefits on Family Structure: A Discrete-Time Model of Marital Disruption," University of Pennsylvania, Workshop on Labor and Household Behavior, Nov. 1990.
19. "Teenage Underclass Behavior and Subsequent Poverty: Have The Rules Changed?" Conference on The Truly Disadvantaged, Evanston, IL, October, 1989.
20. "Family Structure and Economic Well-Being." Philadelphia Area Conference on Economic Issues for the Clergy, October, 1989.
21. "Discrete Choice Logit Models in Demographic Research." Urban Institute Methodology Series, Washington, D.C., June, 1989.
22. "Economic Opportunities, Welfare Benefits, and the Incidence of Out-of-Wedlock Births Among Black Teenage Girls." Population Association of American Annual Meeting, Baltimore, MD, March, 1989.
23. "Welfare Research: Future Directions." Research Conference on Long-Term Welfare Dependency, U.S. Department of Health and Human Services, July, 1987.
24. "Race and Family Structure." American Economics Association Annual Meeting, New Orleans, LA, December, 1986.
25. "The Effect of Divorce on the Economic Well-Being of Children." Testimony presented to Select Committee on Children, Youth, and Families, U.S. House of Representatives, June 19, 1986.

26. "The Economic Consequences of Divorce." University of Delaware Research on Women Seminar Series, November, 1985.
27. "Economic Consequences of Marital Instability." NBER Income and Wealth Conference on "Horizontal Equity, Uncertainty, and Well-Being", Baltimore, MD, Dec., 1983.