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University of Delaware Department of Economics
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Employment

2019-Present: Associate Professor (with tenure), Department of Economics, University of Delaware

2017-2019: Assistant Professor, Department of Economics, University of Delaware

2009-2017: Assistant Professor, Department of Economics, Cornell University

Affiliations

2009-Present: Research Network Member, Innovations for Poverty Action

2011-Present: Affiliate, Abdul Latif Jameel Poverty Action Lab

Education

Massachusetts Institute of Technology

PhD, Economics, 2009

B.S., Economics and Political Science, 2000

Research Interests

Development Economics, Labor Economics, Applied Microeconomics

Publications

“Crowd-out in School-Based Health Interventions: Evidence from India’s Midday Meals Program,” with Saurabh Mehta, Priya Mukherjee, Hannah Ruebeck, and Gauri Kartini Shastry. *Journal of Public Economics*, December 21, 204.

“Learning During the COVID-19 Pandemic: It Is Not Who You Teach, But How You Teach,” with George Orlov, Douglas McKee, Austin Boyle, Thomas DiCiccio, Tyler Ransom, Alex Rees-Jones, and Jörg Stoye. *Economics Letters*, May 2021, 202.

“Implementation and Effects of India’s National School-Based Iron Supplementation Program,” with Saurabh Mehta, Priya Mukherjee, Hannah Ruebeck, and Gauri Kartini Shastry. *Journal of Development Economics* May 2020, 144(2020).

“Eliciting and Utilizing Willingness to Pay: Evidence from Field Trials in Northern Ghana,” with Greg Fischer and Raymond Guiteras, *Journal of Political Economy*, April 2020, 128(4): 1436-1473.

“Failure of Frequent Assessment: An Evaluation of India’s Continuous and Comprehensive Evaluation Program,” with Harini Kannan, Shobhini Mukherji, and Marc Shotland. *Journal of Development Economics*, March 2020, 143(2020).

“The Impact of Financial Education for Youth in Ghana,” with Dean Karlan and Menno Pradhan, *World Development*, February 2018, 102(2018):71-89.

“From Proof of Concept to Scalable Policies: Challenges and Solutions, with an Application,” with Rukmini Banerji, Abhijit Banerjee, Esther Duflo, Harini Kannan, Shobhini Mukherji, Marc Shotland, and Michael Walton, *Journal of Economic Perspectives*, Fall 2017, 31(4):73-102.

“The Impact of Maternal Literacy and Participation Programs: Evidence from a Randomized Evaluation in India,” with Rukmini Banerji and Marc Shotland, *American Economic Journal: Applied Economics*, October 2017, 9(4): 303-337.

“Assessing the Rate of Replication in Economics,” with Lucas Coffman, Rania Gihleb, Douglas Hanley and Alistair Wilson, *American Economic Review: Papers and Proceedings*, May 2017, 107(5):27-31.

“Child Control in Education Decisions: An Evaluation of Targeted Incentives to Learn in India.” *Journal of Human Resources*, Fall 2015, 50(4): 1051-1080.

“Taken with a Grain of Salt? Micronutrient Fortification in South Asia,” with Priya Mukherjee and Gauri Kartini Shastry, *CESifo Economic Studies*, June 2012, 58(2): 422-449.

“Can Higher Prices Stimulate Product Use? Evidence from a Field Experiment in Zambia,” with Nava Ashraf and Jesse Shapiro, *American Economic Review*, December 2010, 100(5): 2283-2413.

Working Papers

“Not Playing Favorites: Parents Equalize Their Children’s Opportunities,” with Rebecca Dizon-Ross and Maulik Jagnani.

“When Student Incentives Don’t Work: Evidence from a Field Experiment in Malawi,” with Hyuncheol Kim and Hyuk Son.

“Pricing Private Education in Urban India: Demand, Use, and Impact,” with Priya Mukherjee.

“Mainstreaming an Effective Intervention: Evidence from Randomized Evaluations of ‘Teaching at the Right Level’ in India,” with Rukmini Banerji, Abhijit Banerjee, Esther Duflo, Harini Kannan, Shobhini Mukherji, Marc Shotland, and Michael Walton.

Selected Work in Progress

“Informing Students about Schooling: A Large-Scale Field Experiment in the Dominican Republic,” with Lucas Coffman, Daniel Morales, and Chris Neilson.

“Educational Mismatch and Motivational Messages,” with Giacomo Di Giorgi, Chris Neilson, and Sebastián Otero.

Grants

“Information Gaps and School Choice among Low-Cost Private Schools in India,” with Rebecca Dizon-Ross and Maulik Jagnani. Funded by the Tata Centre for Development, 2018, \$39,874.

“Educational Mismatch and Motivational Messages,” with Giacomo Di Giorgi, Chris Neilson, and Sebastián Otero. Funded by the Post-Primary Education Initiative, 2016. \$50,000.

“Learning the Value of Education,” with Lucas Coffman, Daniel Morales, and Chris Neilson. Funded by the US Agency for International Development, 2014. \$1,258,979.

“Pricing of Private Education in Urban India: Demand, Use, and Impact,” with Priya Mukherjee. Funded by the Post-Primary Initiative, 2014. \$231,538.

“Elucidating Avenues for Corruption: Micronutrient Fortification Strategies in India’s Midday Meals Program,” with Saurabh Mehta, Priya Mukherjee, and Gauri Kartini Shastry. Funded by the International Growth Centre, 2014. \$64,693.

“Pricing of Private Education in Urban India: Demand, Use, and Impact,” with Priya Mukherjee. Funded by the International Growth Centre, 2013. \$10,800.

“A Wide Angle View of Learning: Evaluation of the CCE and LEP Programmes in Haryana,” with Esther Duflo, Shobhini Mukherjee, and Marc Shotland. Funded by the International Initiative for Impact Evaluation, 2012. \$138,389.

“Micronutrient Fortification Strategies in India’s Midday Meals Program,” with Gauri Kartini Shastry. Funded by the Douglas B. Marshall, Jr. Family Foundation, 2011. \$96,284.

“Belief Formation of the Returns to Schooling and How to De-Bias Incorrect Beliefs,” with Lucas Coffman. Funded by the International Growth Centre, 2011. \$13,963.

“Elucidating Avenues for Corruption: Micronutrient Fortification Strategies in India’s Midday Meals Program,” with Gauri Kartini Shastry. Funded by the International Initiative for Impact Evaluation, 2011. \$743,759.

“The Impacts of Mother Literacy and Participation Programs on Child Learning,” with Rukmini Banerji and Marc Shotland. Funded by the International Initiative for Impact Evaluation, 2010. \$613,285.

“Measurement of Willingness to Pay for Environmental Goods: Household Clean-water Technology in Northern Ghana,” with Greg Fischer and Raymond Guiteras. Funded by the International Growth Centre, 2009. \$38,798.

“Parental Commitment and Child Motivation in Education Decisions,” Funded by the Russell Sage Foundation Small Grants Program in Behavioral Economics, 2007. \$5,000.

Professional Activities

Referee Service

Journals: *American Economic Journal: Applied Economics*, *American Economic Journal: Economic Policy*, *American Economic Review*, *American Journal of Health Economics*, *Applied Economic Perspectives and Policy*, *CESifo Economic Studies*, *Demography*, *Economic Development and Cultural Change*, *Economics of Education Review*, *Education Economics*, *Journal of the Association of Environmental and Resource Economists*, *Journal of Banking and Finance*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Journal of Environmental Economics and Management*, *Journal of Health Economics*, *Journal of Human Resources*, *Journal of Labor Economics*, *Journal of Policy Analysis and Management*, *Journal of Political Economy*, *Journal of Public Economics*, *Labour Economics*, *Oxford Bulletin of Economics and Statistics*, *Oxford Development Studies*, *Quarterly*

Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Water Resources and Economics, World Bank Economic Review, World Development.

Grants: Agricultural Technology Adoption Initiative, International Initiative for Impact Evaluation, IZA-DFID Growth and Labour Markets in Low Income Countries Programme, J-PAL Post-Primary Education Initiative, J-PAL Cash Transfer for Child Health Research Initiative, National Science Foundation, Social Sciences and Humanities Research Council, World Bank Research Committee, World Bank Strategic Research Program.

Presentations

2020: Washington State University.

2019: University of Notre Dame, World Bank Human Development Week, Northeast Universities Development Consortium (Northwestern University), University of Texas, University of Melbourne, Conference on Randomised Controlled Trials (Monash University).

2018: Stockholm School of Economics, Stockholm University, University of Pennsylvania, NBER Economics of Education Program Meeting (Cambridge, MA).

2017: American Economic Association Annual Meeting (Chicago, IL), Northeast Universities Development Consortium (Tufts University), Stony Brook University, University of Southern California, Williams College, New York University, Inter-American Development Bank.

2016: American Economic Association Annual Meeting (San Francisco, CA), IGC-ISI India Development Policy Conference (Delhi, India), Indian School of Business, University of Buffalo, LABEL-IPER Conference on Understanding Cognition and Decision Making by Children (University of Southern California), University of California, San Diego, Field Days 2016: Experiments Outside the Laboratory (Berlin Social Science Center), International Food Policy Research Institute.

2015: Duke University, World Bank.

2014: Northeast Universities Development Consortium (Boston University), Conference on Financial Development in Africa (Nova School of Business and Economics).

2013: American Economic Association Annual Meeting (San Diego, CA), IPA Evidence on Savings and Payments Innovations Conference (Kampala, Uganda), NBER Children's and Economics of Education Program Meeting (Cambridge, MA), International Initiative for Impact Evaluation, Stanford University, University of California, Santa Cruz, Population Services International.

2012: Wesleyan University.

2011: Tufts University, Inter-American Development Bank.

2010: Northeast Universities Development Consortium (Massachusetts Institute of Technology), University of Maryland, Columbia University.

2009: Northeast Universities Development Consortium (Tufts University), Clemson University, International Food Policy Research Institute, Wellesley College, Universitat Pompeu Fabra, Centro de Estudios Monetarios y Financieros, Stockholm University, Johns Hopkins University, New York University, Cornell University, IZA Workshop: Child Labor in Developing Countries (Bonn, Germany).

Teaching

Undergraduate

Cornell ECON 3210: Statistics and Applied Econometrics, Spring 2010, Fall 2011.

Cornell ECON 3120: Applied Econometrics, Spring 2014, Fall 2014, Spring 2015, Fall 2015, Spring 2017.

Cornell ECON 3710/4560: Economic Development, Spring 2010, Spring 2011, Spring 2012, Spring 2013, Spring 2014, Fall 2015, Fall 2016.

University of Delaware ECON 311: Economics of Developing Countries, Spring 2018.

University of Delaware ECON 422: Econometric Methods and Models I, Spring 2018, Spring 2019, Fall 2019, Spring 2020, Fall 2021.

Master's

University of Delaware ECON 803: Applied Econometrics I, Fall 2017, Fall 2018.

Ph.D.

Cornell ECON 7730: Economic Development, Spring 2011.

University of Delaware ECON 823: Econometric Theory II, Spring 2021.

University of Delaware ECON 850: Dissertation Workshop, Fall 2020, Spring 2021.

References

Prof. Nava Ashraf
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Prof. Miguel Urquiola
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Prof. Eric V. Edmonds
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