

JENS SCHUBERT

Department of Economics, Lerner College of Business and Economics, University of Delaware

Research Expertise

Experimental Economics, Behavioral Economics, Environmental and Resource Economics, Industrial Organization

Education

- 2013 **Ph.D. Economics**, *University of Tennessee, Knoxville*
Advisors: Christian A. Vossler (chair), William S. Neilson, Michael K. Price, Andy Puckett
- 2007-10 **Ph.D. Program in Resource Economics**, *University of Nevada, Reno*
(Program discontinued due to legislative budget cuts)
- 2006 **MS Applied and Resource Economics**, *East Carolina University*
Advisors: Jamie Brown-Kruse (chair), Graig Landry, Richard E. Ericson
- 2006 **MS Econophysics (Dipl.-Phys.-Oec.)**, *Universität Ulm (Germany)*
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Academic Positions

- 2023-PR. **Associate Professor**, Department of Economics, *University of Delaware*
- 2016-23 **Assistant Professor**, Department of Economics, *University of Delaware*
- 2013-16 **Assistant Professor**, Department of Economics, *Virginia Commonwealth University*
- 2012-13 **Associate Director, Experimental Economics Lab**, Department of Economics, *University of Tennessee, Knoxville*
- 2009 **Instructor**, Business Department, *Truckee Meadows Community College*
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Publications

- [1] **J. Schubert**, "The Effect of Gender on Study Effort: Nudges versus Market Incentives", *The American Economist*, 68 (no. 1, 2023): 24-44, <https://doi.org/10.1177/05694345221095451>.
- [2] **J. Schubert**, "Using the Becker-DeGroot-Marschak Mechanism to Teach Willingness to Pay and Consumer Surplus", *Journal of Economics Teaching*, 8 (no. 1, 2023): 1-11.
- [3] **J. Schubert**, "The Impact of Forward Contracting on Tacit Collusion: Experimental Evidence", *Journal of Economic Behavior and Organization*, 119 (2015): 109-123, <https://doi.org/10.1016/j.jebo.2015.07.016>.
- [4] T. Melkonyan and **J. Schubert**, "Food Safety Regulations under Ambiguity", *American Journal of Agricultural Economics*, 91 (no. 5, 2009): 1389-1396, <https://doi.org/10.1111/j.1467-8276.2009.01353.x>.
- [5] Y. Manzhur, W.-D. Zeitz, M. J. Prandolini, W. D. Brewer, P. Imielski, **J. Schubert**, and K. Johnston, "Investigations of "Soft-Landed" Cd Surface Atoms via Nuclear Methods: Hyperfine-Field Sign Determination", *The European Physical Journal B*, 59 (2007): 277-283, <https://doi.org/10.1140/epjb/e2007-00292-2>.

Manuscripts in Preparation/Submitted for Review

- [1] **J. Schubert**, C. Vossler, and M. Price "Risk and the WTA-WTP Disparity for Private and Public Goods"
- [2] **J. Schubert** "The Role of Commitment on Effort Provision and Habit Formation: Evidence from a Natural Field Experiment"
- [3] J. Butler and **J. Schubert** "The Role of Gender in Norm-Based Comparison: Experimental Evidence from the Field"
- [4] **J. Schubert** "I Know What You Did Last Exam: The Impact of Conspicuous Prior Effort on Future Effort Provision"
- [5] D. Davis, R. Reilly and **J. Schubert** "The Value Disparity for Mean-Preserving Spreads: An Experimental Test"
- [6] **J. Schubert** "Environmental Quality, Environmental Responsibility and Investor Behavior: Empirical Evidence from the Deepwater Horizon Oil Spill"
- [7] **J. Schubert** "Optimal Exhaustible Resource Extraction and Water Management in the Presence of Input Factor Scarcity and Production Externalities"

Reports

- [1] C. Cooney and **J. Schubert**, "Impact of Learning Catalytics on Learning Outcomes", *Pearson Case Study* (2017)
- [2] J. Butler, E. Kahn, M. Pioli, C. Reynolds, **J. Schubert**, M. Tappan, and V. Williams, "Delaware's Oyster Industry: Economic Forecast", *NOAA Delaware Sea Grant Report* (2017)

Conference Presentations and Seminars (including scheduled)

- 2023 **Southern Economics Association Annual Meeting**, New Orleans, LA
 American Economics Association Annual Meeting, New Orleans, LA
- 2022 **Behavioral and Experimental Economists of the Mid-Atlantic Meeting** at *Rutgers University*
 Advances with Field Experiments at *University of Chicago*
 National Association of Economic Educators Professional Development Conference, virtual
 American Economics Association Annual Meeting, virtual
- 2021 **Economics Seminar** at *University of Delaware*
 Summer Institute on Teaching at *University of Delaware*
- 2020 **American Economics Association Annual Meeting**, San Diego, CA
- 2019 **Southern Economics Association Annual Meeting**, Fort Lauderdale, FL
 AEA Conference on Teaching and Research in Economic Education, St. Louis, MO

- 2018 **Southern Economics Association Annual Meeting** (CSWEP Session), Washington D.C.
AEA Conference on Teaching and Research in Economic Education, San Antonio, TX
- 2016 **Resource Economics Seminar** at *Virginia Tech University*
Economics Seminar at *East Carolina University*
- 2015 **Northeastern Agricultural and Resource Economics Association Meeting**, Newport, RI
Association of Environmental and Resource Economics Conference, San Diego, CA
Economics Seminar at *Virginia Commonwealth University*
- 2014 **Southern Economics Association Annual Meeting**, Atlanta, GA
World Conference of Environmental and Resource Economics, Istanbul, Turkey
- 2013 **Economic Science Association North American Conference**, Santa Cruz, CA
Camp Resources XX, Wrightsville Beach, NC
Economics Seminar at *Virginia Commonwealth University*
Economics Seminar at *Lancaster University*
- 2012 **Economics Seminar** at *University of East Anglia*
Economics Seminar at *Monash University*
Experimental Economics Seminar at *Georgia State University*
Resource Economics Seminar at *University of Massachusetts Amherst*
Economics Seminar at *University of Tennessee, Knoxville*
14th Annual CU Environmental and Resource Economics Workshop, Boulder, CO
Camp Resources XIX, Wrightsville Beach, NC
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Teaching Experience

- 2016-PR. **Instructor of Record**, Department of Economics, *University of Delaware*
- ECON101: "Introduction to Microeconomics"
- ECON103: "Introduction to Macroeconomics"
- ECON320: "Energy Economics"
- ECON467: "Games and Economic Behavior"
- ECON671: "Microeconomics for Economic Educators"
- 2016-PR. **Graduate Student Instruction Supervisor**, Department of Economics, *University of Delaware*
- 2020-21 **Seminar Instructor**, Center for Economic Education and Entrepreneurship, *University of Delaware*
Topical Seminars for K-12 Teachers
- 2019 **Guest Lecturer**, Department of Economics, *University of Delaware*, **ECON820**: "Economics of Education Policy"
- 2018-23 **Workshop Instructor**, Department of Economics, *University of Delaware*, "Graduate Student Teaching Training"
- 2013-16 **Instructor of Record**, Department of Economics, *Virginia Commonwealth University*
- ECON301: "Microeconomic Theory"
- ECON325: "Environmental Economics"
- ECON604: "Advanced Microeconomic Theory"
- ECON697: "Game Theory"

- 2011 **Instructor of Record**, Department of Economics, *University of Tennessee, Knoxville*, **ECON333**: "Law and Economics"
- 2009 **Instructor of Record**, Department of Business, *Truckee Meadows Community College*
- **ECON102**: "Principles of Microeconomics"
- **ECON103**: "Principles of Macroeconomics"
- 2009 **Graduate Teaching Associate**, Department of Resource Economics, *University of Nevada, Reno*, **APST270**: "Applied Statistics and Econometrics"
- 2006 **Seminar Instructor**, Capital Markets Division, *Accenture*, Paris, France, "Introduction to Capital Markets"
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Professional Experience

- 2010 **Intern**, Equity and Commodity Structuring, *UniCredit Group*, United Kingdom
- 2006-07 **IT Consultant**, Capital Markets Division, *Accenture GmbH*, Germany
Exchange Trader FWB Certification (*Deutsche Börse Group*)
- 2004-05 **Intern**, Transfer Center Venture Capital, *Robert Bosch GmbH*, Germany
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Grants

- 2019-20 **ReLIC Grant (PI, \$29,981)**, Center for Teaching & Assessment of Learning, *University of Delaware*
- 2018 **Instructional Improvement Grant (\$1,000)**, Center for Teaching & Assessment of Learning, *University of Delaware*
- 2016 **EPIC Challenge Grant (Co-PI, \$70,000)**, School of Business, *Virginia Commonwealth University*
- 2009 **College of Agriculture, Business and Natural Resources Graduate Research Mini-Grant (\$1,000)**, *University of Nevada, Reno*
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Honors and Awards

- 2024 **Best Published Article Award**, *Journal of Economics Teaching*
Faculty Excellence in Teaching Award (Semi-Finalist), Faculty Senate Committee on Student and Faculty Honors, *University of Delaware*
- 2023 **Michael Szenberg Best Published Article Award**, *The American Economist*
Student Choice Teaching Award (Runner-up), Lerner College, *University of Delaware*
Department Teaching Award, Department of Economics, *University of Delaware*
- 2022 **Phil Saunders Best Economic Education Paper Award**, *National Association of Economic Educators*
- 2017-PR. **Most Valuable Professor Game Night Invitee (10x)**, Student Athletics, *University of Delaware*
- 2020 **Student Choice Teaching Award** (Honorable Mention), Lerner College, *University of Delaware*
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- 2017-20 **Faculty Excellence in Teaching Award** (Nominee, 3x), Faculty Senate Committee on Student and Faculty Honors, *University of Delaware*
- 2013 **Michael J. Stahl and Gregory M. Bounds Graduate Research Award** (Finalist), College of Business Administration, *University of Tennessee, Knoxville*
Outstanding Graduate Student Presentation, Department of Economics, *University of Tennessee, Knoxville*
- 2012 **PhD Student Visitor Program**, *Monash University*
Selected Graduate Student Paper, *Southern Economic Association*
Tami Gurley-Calvez Field Paper Award, *University of Tennessee, Knoxville*
- 2011-13 **J. Fred and Wilma D. Holly Fellowship**, *University of Tennessee, Knoxville*
- 2006 **Outstanding Tutor Award**, Department of Athletics, *East Carolina University*
- 2003-04 **Scholarship of the State of Baden-Württemberg**, *Universität Ulm, Germany*
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Select Pedagogy Training

- 2021 **Principles of Economics Symposium**, *McGraw-Hill*, virtual
- 2020 **Delivering Learning Experiences Online**, *University of Delaware*
- 2019-PR. **Summer Institute on Teaching**, *University of Delaware*
- 2019 **Course Design Institute**, Center for Teaching and Assessment of Learning, *University of Delaware*
Engaging Students in Principles of Economics Courses Symposium, *McGraw-Hill*, Nashville
Engaging Your Principles of Economics Students with Data, *Pearson*, virtual
- 2018 **Teaching with Technology Summit**, *Pearson*, Dallas
Using FRED Data in the Economics Classroom, *St. Louis Federal Reserve Bank*
- 2017 **Economics Teaching Workshop**, *W.W. Norton*, Charlottesville
Keep Calm and Teach On Workshop, Faculty Commons, *University of Delaware*
- 2016-PR. **First Friday Roundtables on Teaching**, Center for Teaching and Assessment of Learning, *University of Delaware*
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Service and Professional Activities

- 2023 **AP Micro- and Macroeconomics Standard Setting**, *College Board*
Best Economic Education Paper Award Committee, *National Association of Economic Educators*
Consultant Board, Micro- and Macroeconomics textbooks by Hubbard and O'Brien, *Pearson*
Discussant, *American Economics Association Annual Meeting*, *Southern Economics Association Annual Meeting*
- 2022-23 **Discussant**, *American Economics Association Annual Meeting*
- 2021-22 **Chair**, Faculty Senate Ad Hoc Committee on Class Size and Large-Section Classes
- 2021 **Committee Member**, Undergraduate Economics Core Curriculum

- 2020-24 **Member at Large**, CT Caucus Executive Board, *University of Delaware*
- 2020 **Session Chair**, *American Economics Association Annual Meeting*
- 2019 **Discussant**, *Southern Economics Association Annual Meeting*
Discussant, *American Economics Association Annual Meeting*
- 2018 **Discussant**, *American Economics Association CTREE Conference*
- 2018-21 **Master's Thesis Award Committee**, *Northeastern Agricultural & Resource Economics Association*
- 2015-18 **Distinguished and Honorary Life Member Awards and Outstanding Public Service through Economics Committee**, *Northeastern Agricultural & Resource Economics Association*
- 2018 **Assistant Professor Search Committee**, Department of Economics, *University of Delaware*
Strategic Planning Undergraduate Subcommittee, Department of Economics, *University of Delaware*
- 2018-PR. **Supplemental Instruction Faculty Mentor**, Office of Academic Enrichment, *University of Delaware*
- 2017-18 **Undergraduate Research Faculty Mentor**, "Delaware's Oyster Industry: Economic Forecast Report", Department of Agriculture and Natural Resources, *University of Delaware*
- 2017-19 **Environmental Case Competition Judge**, *University of Delaware*
- 2016-PR. **Faculty Supervisor for Graduate-Student-Instructors**, Department of Economics, *University of Delaware*
- 2014 **Session Organizer and Chair**, *Southern Economics Association Annual Meeting*
Discussant, *World Conference of Environmental and Resource Economics*
Assistant Professor Search Committee, Department of Economics, *Virginia Commonwealth University*
- 2013-16 **Graduate Program Committee**, Department of Economics, *Virginia Commonwealth University*
- 2013-14 **Seminar Coordinator**, Department of Economics, *Virginia Commonwealth University*

Ph.D. Student Advising and/or Teaching Mentoring (Initial Placement and Year)

Joshua Dalton (*University of Tennessee, Knoxville, 2023*), Meaghan Vitale (*Federal Reserve of Philadelphia, 2023*), Kaveh Dalvand (*Citi, 2022*), Andela Golemac (*Brattle Group, Hood College, 2022*), David Mahon (*University of Cincinnati, 2022*), Kwaku Addae-Ankrah (*University of North Carolina, Chapel-Hill, 2021*), Sheila Afrakomah (*World Bank, 2021*), Richard Amoah (*JP Morgan Chase, 2021*), Zachary Ferrara (*University of Nebraska-Lincoln, 2021*), Hellen Seshie-Nasser (*Johns Hopkins University, 2021*), Tiphonie Salehi (*Carolina University, 2020*), Aida Odobasic (*Otterbein University, 2018*), Yichen Xu (*Capital One, 2018*), Jesse Melvin (*Rowan University, 2017*), Kamilah Williams (*Bucknell University, 2017*), Kawin Thamtanajit (*University of Colorado, Denver, 2017*), Tian Wang (*Barclays, 2017*)

Academic Refereeing

The American Economist, American Journal of Agricultural Economics, Canadian Journal of Agricultural Economics, Eastern Economics Journal, Environmental and Resource Economics, Journal of the Association of Environmental and Resource Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Education, Journal of Economics and Management, Southern Economics Journal

Miscellaneous

LANGUAGES: English (Fluent), German (Native), French (Conversational)

IT SKILLS: MatLab, Maple, Qualtrics, Stata, z-Tree; C, C++, Java, VBA

CITIZENSHIP: German, US Permanent Resident

Professional Affiliations

American Economics Association, Economics Science Association, Southern Economics Association

References

Available upon request.