

# Kyle McLaughlin, MBA

Wilmington, DE  
(215) 622-0905  
kmlaughlin1225@gmail.com

## PROFESSIONAL EXPERIENCE

### **J.C. Bar Properties**, Conshohocken, PA — *VP of Brokerage Services* (Spring '23-PRESENT)

J.C. BAR is a leading full-service commercial real estate company which acquires, manages, and leases grocery-anchored shopping centers in the Mid-Atlantic and beyond. They provide a comprehensive portfolio of services from acquisitions, investments, brokerage, leasing, and property management.

### **Patterson-Woods Commercial**, Wilmington, DE — *Agent* (Summer '20-Spring '23)

Patterson-Woods is a leading commercial real estate services firm in Wilmington and the Mid-Atlantic commercial property markets. Providing quality services for the sale, lease, exchange, appraisal, and management of commercial properties.

### **University of Delaware**, Newark, DE — *Adjunct Professor* (Fall '19-PRESENT)

A member of the faculty as an adjunct professor, mentor, and advisor to undergraduate students studying entrepreneurship and operating student-run startup companies through the Horn Entrepreneurship Program.

### **The Innovation Space**, Wilmington, DE — *Program Specialist* (Spring '21-Summer '22)

Providing support to The Innovation Space's Science Inc. accelerator operations and monthly Spark Factory events. Helping to coordinate business development for pipeline startup companies in the science and technology space. The Innovation Space is home to science entrepreneurs to grow and develop their businesses with resources provided.

### **The Wedge Beverage Company**, Wilmington, DE — *Owner* (Dec '19-PRESENT)

The Wedge is a beverage company focused on health and wellness to nourish, refuel, and sustain the body for everyday living.

### **Refresh Ventures**, Wilmington, DE — *Founder & Business Consultant* (Dec '18 - PRESENT)

An umbrella company to advise, invest, and curate different business initiatives. As of Fall 2019, serve as a consultant to Monique Helstrom (former producer for Simon Sinek) and King Creative Production. Past projects include LIFT Labs (Comcast) with Athena Global Advisors, Livelihood with Ashley Biden, and The Emily Post Institute. Also involved in the development and curation of multiple restaurant startups.

### **Stitch House Brewery**, Wilmington, DE — *General Manager* (Mar '17 - Aug '19)

Involved in all aspects of restaurant operations, while launching, growing, and scaling a successful local brand. Negotiated with stakeholders and built partnerships and community around a key project in the revitalization of downtown Wilmington. Operational layout and on-site development during the beginning phases of the project. Strong relationships with vendors and distributors which have been cultivated over time.

### **Rehoboth Ale House**, Rehoboth Beach, DE — *Owner/Managing Partner* (Sold Dec '16)

Co-founder of a local staple that still operates today. Managed, supervised, and executed all marketing and operational functions in the restaurant from conception to sale of ownership. Developed and maintained partnerships with vendors, suppliers and other local businesses. Sourced funding, directed all renovations, and successfully rebranded an existing space.

## EDUCATION

### **Delaware School of Real Estate**, Newark, DE — *General & State License*

Spring 2020

### **Providence College**, Providence, RI — *MBA*

September 2013 - May 2015

Concentration in Management and Entrepreneurship. Go Friars.

### **University of Delaware**, Newark, DE — *Bachelors of Civil Engineering*

September 2009 - May 2013

Concentration in Structural Engineering and a Minor in Economics.

## ATHLETIC EXPERIENCE

**Providence College Men's Swimming and Diving (DI)**  
Conference Team Member

**University of Delaware Men's Swimming and Diving (DI)**  
Team Captain, SAAC Rep

## SKILLS

Brand Development  
Website Design  
POS Integration  
Microsoft Office  
Wix and Wordpress  
AutoCAD  
Social Media  
ABC/TIPS Certified  
ServSafe Certified

## AWARDS

National Scholar All-American  
Big East All-Academic Team  
Scholarship DI Athlete  
Dean's List  
Most Improved Player (2011)  
Sportsmanship Award (2011)  
MBAA Member

## ACTIVITIES

Committee of 100 Member  
CIRC Member  
NCC Chamber of Commerce Member  
Diamond Challenge Judge (2019/20)  
Millennial Summit (2017/18/19/20)  
LLS Man of the Year (2019)  
Charity 5k Coordinator (2018/19)  
Next Gen Summit (2018/19)  
DE Charity Challenge (2018/19)  
Horn Entrepreneurship Judge (2018)  
GABF Participant (2018)  
Open Data DE Winner (2017)  
TEDx Wilmington (2017)  
Collision (2015)  
SEED Summit (2015)  
Forbes Under 30 Summit (2014)