

JENS SCHUBERT

Department of Economics, Lerner College of Business and Economics, University of Delaware

Research Expertise

Environmental and Resource Economics, Industrial Organization, Experimental Economics, Behavioral Economics, Economics of Education

Education

- 2013 **PhD Economics**, *University of Tennessee, Knoxville*
Advisors: Christian A. Vossler (chair), William S. Neilson, Michael K. Price, Andy Puckett
- 2007-10 **PhD Program in Resource Economics**, *University of Nevada, Reno*
(Program discontinued due to legislative budget cuts)
- 2006 **MS Applied and Resource Economics**, *East Carolina University*
Advisors: Jamie Brown-Kruse (chair), Graig Landry, Richard E. Ericson
- 2006 **MS Econophysics (Dipl.-Phys.-Oec.)**, *Universität Ulm (Germany)*
-

Academic Employment

- 2016- **Assistant Professor**, Department of Economics, *University of Delaware*
- 2013-16 **Assistant Professor**, Department of Economics, *Virginia Commonwealth University*
- 2012-13 **Associate Director, Experimental Economics Lab**, Department of Economics, *University of Tennessee, Knoxville*
- 2009 **Instructor**, Business Department, *Truckee Meadows Community College*
-

Publications

- [1] **J. Schubert**, "The Effect of Gender on Study Effort: Nudges versus Market Incentives", *The American Economist*, forthcoming (2022), <https://doi.org/10.1177/05694345221095451>.
- [2] **J. Schubert**, "Using the Becker-DeGroot-Marschak Mechanism to Teach Willingness to Pay and Consumer Surplus", *Journal of Economics Teaching*, forthcoming (2022).
- [3] **J. Schubert**, "The Impact of Forward Contracting on Tacit Collusion: Experimental Evidence", *Journal of Economic Behavior and Organization*, 119 (2015): 109-123, <https://doi.org/10.1016/j.jebo.2015.07.016>.
- [4] T. Melkonyan and **J. Schubert**, "Food Safety Regulations under Ambiguity", *American Journal of Agricultural Economics*, 91 (no. 5, 2009): 1389-1396, <https://doi.org/10.1111/j.1467-8276.2009.01353.x>.
- [5] Y. Manzhur, W.-D. Zeitz, M. J. Prandolini, W. D. Brewer, P. Imielski, **J. Schubert**, and K. Johnston, "Investigations of "Soft-Landed" Cd Surface Atoms via Nuclear Methods: Hyperfine-Field Sign Determination", *The European Physical Journal B*, 59 (2007): 277-283, <https://doi.org/10.1140/epjb/e2007-00292-2>.

Manuscripts in Preparation/Submitted for Review

- [1] **J. Schubert**, C. Vossler, and M. Price (in preparation) "Risk and the WTA-WTP Disparity for Private and Public Goods"
 - [2] **J. Schubert** (in preparation) "The Role of Commitment on Effort Provision and Habit Formation: Evidence from a Natural Field Experiment"
 - [3] J. Butler and **J. Schubert** (in preparation) "The Role of Gender in Norm-Based Comparison: Experimental Evidence from the Field"
 - [4] D. Davis, R. Reilly and **J. Schubert** (in preparation) "The Value Disparity for Mean Preserving Spreads: An Experimental Test"
 - [5] **J. Schubert** (in preparation for resubmission) "Environmental Quality, Environmental Responsibility and Investor Behavior: Empirical Evidence from the Deepwater Horizon Oil Spill"
 - [6] **J. Schubert** (in preparation) "Optimal Exhaustible Resource Extraction and Water Management in the Presence of Input Factor Scarcity and Production Externalities"
-

Reports

- [1] C. Cooney and **J. Schubert**, "Impact of Learning Catalytics on Learning Outcomes", *Pearson Case Study* (2017)
 - [2] J. Butler, E. Kahn, M. Pioli, C. Reynolds, **J. Schubert**, M. Tappan, and V. Williams, "Delaware's Oyster Industry: Economic Forecast", *NOAA Delaware Sea Grant Report* (2017)
-

Conference Presentations and Seminars (including scheduled)

- 2023 - **American Economic Association Annual Meetings**, New Orleans, LA
- 2022 - **Advances with Field Experiments** at *University of Chicago*
- **National Association of Economic Educators Professional Development Conference**, virtual
- **American Economic Association Annual Meetings**, virtual
- 2021 - **Economics Seminar** at *University of Delaware* (2x)
- **Summer Institute on Teaching** at *University of Delaware*
- 2020 - **American Economic Association Annual Meetings**, San Diego, CA
- 2019 - **Southern Economic Association Annual Meeting**, Fort Lauderdale, FL
- **AEA Conference on Teaching and Research in Economic Education**, St. Louis, MO
- 2018 - **Southern Economic Association Annual Meeting** (CSWEP Session), Washington D.C.
- **AEA Conference on Teaching and Research in Economic Education**, San Antonio, TX
- 2016 - **Resource Economics Seminar** at *Virginia Tech University*
- **Economics Seminar** at *East Carolina University*

- 2015 - **Northeastern Agricultural and Resource Economics Association Meeting**, Newport, RI
 - **Association of Environmental and Resource Economics Conference**, San Diego, CA
 - **Economics Seminar** at *Virginia Commonwealth University*
 - 2014 - **Southern Economic Association Annual Meeting**, Atlanta, GA
 - **World Conference of Environmental and Resource Economics**, Istanbul, Turkey
 - 2013 - **Economic Science Association North American Conference**, Santa Cruz, CA
 - **Camp Resources XX**, Wrightsville Beach, NC
 - **Economics Seminar** at *Virginia Commonwealth University*
 - **Economics Seminar** at *Lancaster University*
 - 2012 - **Economics Seminar** at *University of East Anglia*
 - **Economics Seminar** at *Monash University*
 - **Experimental Economics Seminar** at *Georgia State University*
 - **Resource Economics Seminar** at *University of Massachusetts Amherst*
 - **Economics Seminar** at *University of Tennessee, Knoxville*
 - **14th Annual CU Environmental and Resource Economics Workshop**, Boulder, CO
 - **Camp Resources XIX**, Wrightsville Beach, NC
-

Teaching Experience

- 2016- **Instructor of Record**, Department of Economics, *University of Delaware*
 - **ECON101: "Introduction to Microeconomics"**, 13 sections
 (275 students each, ~3,500 students total)
 - **ECON103: "Introduction to Macroeconomics"**, 15 sections
 (35 to 275 students each, ~3,000 students total)
 - **ECON320: "Energy Economics"**, 4 sections (30 to 40 students each, ~140 students total)
- 2016- **Graduate Student Instruction Supervisor**, Department of Economics, *University of Delaware*
 - **ECON100: "Economic Issues and Policies"** (supervised ~50 sections)
 - **ECON101: "Introduction to Microeconomics"** (supervised ~80 sections)
 - **ECON103: "Introduction to Macroeconomics"** (supervised ~90 sections)
- 2020,21 **Seminar Instructor**, Center for Economic Education and Entrepreneurship, *University of Delaware*
 Topical Seminars for K-12 Teachers
- 2019 **Guest Lecturer**, Department of Economics, *University of Delaware*
 - **ECON820: "Economics of Education Policy"**
- 2018- **Workshop Instructor**, Department of Economics, *University of Delaware*
 - "Graduate Student Teaching Training"
- 2013-16 **Instructor of Record**, Department of Economics, *Virginia Commonwealth University*
 - **ECON301: "Microeconomic Theory"**, 1 section of ~40 students
 - **ECON325: "Environmental Economics"**, 6 sections (40 to 120 students, ~350 students total)
 - **ECON604: "Advanced Microeconomic Theory"**, 3 sections
 (6 to 10 students, ~25 students total)
 - **ECON697: "Game Theory and Energy Economics"**, 1 section
- 2011 **Instructor of Record**, Department of Economics, *University of Tennessee, Knoxville*
 - **ECON333: "Law and Economics"**, 1 section

- 2009 **Instructor of Record**, Department of Business, *Truckee Meadows Community College*
- **ECON102**: “Principles of Microeconomics”, 3 section (40 students each, ~120 students total)
- **ECON103**: “Principles of Macroeconomics”, 1 section (40 students)
- 2009 **Graduate Teaching Associate**, Department of Resource Economics, *University of Nevada, Reno*
- **APST270**: “Applied Statistics and Econometrics”, 4 sections
(50 students each, ~200 students total)
- 2006 **Seminar Instructor**, Capital Markets Division, *Accenture*, Paris, France
“Introduction to Capital Markets”
-

Professional Experience

- 2010 **Intern**, Equity and Commodity Structuring, *UniCredit Group*, United Kingdom
- 2006-07 **IT Consultant**, Capital Markets Division, *Accenture GmbH*, Germany
Exchange Trader FWB Certification (*Deutsche Börse Group*)
- 2004-05 **Intern**, Transfer Center Venture Capital, *Robert Bosch GmbH*, Germany
-

Grants

- 2019-20 **ReLIC Grant (PI, \$30,000)**, Center for Teaching & Assessment of Learning, *University of Delaware*
- 2018 **Instructional Improvement Grant (\$1,000)**, Center for Teaching & Assessment of Learning,
University of Delaware
- 2016 **EPIC Challenge Grant (Co-PI, \$70,000)**, School of Business, *Virginia Commonwealth University*
- 2009 **College of Agriculture, Business and Natural Resources Graduate Research Mini-Grant (\$1,000)**,
University of Nevada, Reno
-

Honors and Awards

- 2022 - **Phil Saunders Best Economic Education Paper Award**
National Association of Economic Educators
- 2017-22 - **Most Valuable Professor Game Night Invitee (8x)**, Student Athletics, *University of Delaware*
- 2020 - **Student Choice Teaching Award (Honorable Mention)**
Lerner College of Business and Economics, *University of Delaware*
- 2017- - **Excellence in Teaching Award (Nominee, 3x)**, Faculty Senate Committee on Student and
Faculty Honors, *University of Delaware*
- 2013 - **Michael J. Stahl and Gregory M. Bounds Graduate Research Award (Finalist)**
College of Business Administration, *University of Tennessee, Knoxville*
- **Outstanding Graduate Student Presentation**
Department of Economics, *University of Tennessee, Knoxville*
-

- 2012 - **PhD Student Visitor Program**, *Monash University*
- **Selected Graduate Student Paper**, *Southern Economic Association*
- **Tami Gurley-Calvez Field Paper Award**, *University of Tennessee, Knoxville*
- 2011-13 - **J. Fred and Wilma D. Holly Fellowship**, *University of Tennessee, Knoxville*
- 2006 - **Outstanding Tutor Award**, *Department of Athletics, East Carolina University*
- 2003-04 - **Scholarship of the State of Baden-Württemberg**, *Universität Ulm, Germany*
-

Select Pedagogy Training

- 2022 - **Summer Institute on Teaching**, *University of Delaware*
- 2021 - **Summer Institute on Teaching**, *University of Delaware*
- **Principles of Economics Symposium**, *McGraw-Hill, virtual*
- 2020 - **Summer Institute on Teaching**, *University of Delaware*
- **Delivering Learning Experiences Online**, *University of Delaware*
- 2019 - **Course Design Institute**, *Center for Teaching and Assessment of Learning, University of Delaware*
- **Summer Institute on Teaching**, *Evidence-Based Teaching Track, University of Delaware*
- **Engaging Students in Principles of Economics Courses Symposium**, *McGraw-Hill, Nashville*
- **Engaging Your Principles of Economics Students with Data**, *Pearson, virtual*
- 2018 - **Teaching with Technology Summit**, *Pearson, Dallas*
- **Using FRED Data in the Economics Classroom**, *St. Louis Federal Reserve Bank*
- 2017 - **Economics Teaching Workshop**, *W.W. Norton, Charlottesville*
- **Keep Calm and Teach On Workshop**, *Faculty Commons, University of Delaware*
- 2016- - **First Friday Roundtables on Teaching**, *Center for Teaching and Assessment of Learning, University of Delaware*
-

Service and Professional Activities

- 2022 - **Discussant**, *American Economic Association Annual Meeting*
- 2021-22 - **Co-chair**, *Faculty Senate Ad Hoc Committee on Class Size and Large-Section Classes, University of Delaware*
- 2021 - **Undergraduate Core Curriculum Subcommittee (2x)**, *Department of Economics, University of Delaware*
- 2020- - **Member at Large**, *CT Caucus Executive Board, University of Delaware*
- 2020 - **Session Chair**, *American Economic Association Annual Meeting*
- 2019 - **Discussant**, *Southern Economic Association Annual Meeting*
- **Discussant**, *American Economic Association Annual Meeting*
- 2018 - **Discussant**, *American Economic Association CTREE Conference*
-

- 2018-21 - **Master's Thesis Award Committee**, *Northeastern Agricultural & Resource Economics Association*
- 2015-18 - **Distinguished and Honorary Life Member Awards and Outstanding Public Service through Economics Committee**, *Northeastern Agricultural & Resource Economics Association*
- 2018 - **Assistant Professor Search Committee**, Department of Economics, *University of Delaware*
- **Strategic Planning Undergraduate Subcommittee**, Department of Economics, *University of Delaware*
- **Supplemental Instruction Faculty Mentor**, Office of Academic Enrichment, *University of Delaware*
- 2017 - **Undergraduate Research Faculty Mentor**, "Delaware's Oyster Industry: Economic Forecast Report", Department of Agriculture and Natural Resources, *University of Delaware*
- 2017-19 - **Environmental Case Competition Judge**, *University of Delaware*
- 2014 - **Session Organizer and Chair**, *Southern Economic Association Annual Meeting*
- **Discussant**, *World Conference of Environmental and Resource Economics*
- **Assistant Professor Search Committee**, Department of Economics, *Virginia Commonwealth University*
- 2013-16 - **Graduate Program Committee**, Department of Economics, *Virginia Commonwealth University*
- 2013-14 - **Seminar Coordinator**, Department of Economics, *Virginia Commonwealth University*
-

Referee for Academic Journals

The American Economist, *American Journal of Agricultural Economics*, *Canadian Journal of Agricultural Economics*, *Environmental and Resource Economics* (4x), *Journal of the Association of Environmental and Resource Economics* (2x), *Journal of Behavioral and Experimental Economics* (2x), *Journal of Economic Behavior and Organization* (3x), *Journal of Economic Education* (2x), *Journal of Economics and Management*, *Southern Economic Journal*

Miscellaneous

LANGUAGES: English (Fluent), German (Native), French (Conversational)

IT SKILLS: MatLab, Maple, Stata, Qualtrics, z-Tree; Java, C, C++, VBA

CITIZENSHIP: German, US Permanent Resident

Professional Affiliations

Agricultural and Applied Economics Association, *American Economic Association*, *American Environmental Resource Economics Association*, *Economics Science Association*, *Northeastern Agricultural and Resource Economics Association*, *Southern Economic Association*
